Jo Ann Theriault-Fazio Inducted into the NAPEW "Women of Excellence" Registry

NORTHBROOK (February, 2014) - The National Association of Professional and Executive Women recognizes Jo Ann Theriault-Fazio, Senior VP of Mortgage Lending for Guaranteed Rate, for her commitment to excellence. Her induction into the "Women of Excellence" Registry acknowledges her success and professional achievements. The National Association of Professional and Executive Women is dedicated to providing the networking resources, education and marketing services necessary to empower professional and executive women nationwide.

Ms. Theriault-Fazio has an impressive background in the mortgage lending industry. Her expertise in originating loans for her clients, assisting them in purchasing or refinancing homes, running a successful team in her region, customer service, training and blogging regarding current trends in the industry, enhances the professional services provided by her company. Guaranteed Rate is one of the ten largest retail mortgage companies in the U.S. and offers industry-leading self-service tools, low rate, low fee mortgages through an easy-to-understand process and unparalleled customer service. In addition to serving as Senior Vice President of Mortgage Lending, Ms. Theriault-Fazio also takes pride in being the Branch Manager. She works diligently to maintain its outstanding reputation and takes pride in the excellent services they provide.

As a leader who has been very successful in her field for over 10 years, Ms. Theriault-Fazio attributes her personal and professional success to her excellent recruiting skills, hard work, perseverance, having an excellent team, customer service and setting attainable goals. She first became involved in this profession because her father was a 40-year veteran within the industry and she grew up around it. The highlight of her career, thus far, was right before her 30th birthday, when she reached her goal of \$100 million in closed loan volume for the year.

Ms. Theriault-Fazio donates charitably to the <u>American Cancer Society</u> (Team Fundraising Leader).

In her spare time she enjoys spending time with family, traveling and fundraising for the American Cancer Society.

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